

# **WHO SELLS CRYSTAL LAKES?**

## **Market Shares of Leading Brokers—2016**

### *HOMES (60 Sales)*

<i>Company</i>	<i>Number of Company's Listings Sold*</i>	<i>Number of Properties Sold by Company**</i>	<i>Total of Listings Sold/Sold by Company</i>
<b>Lone Pine Realty</b>	<b>26</b>	<b>17</b>	<b>43</b>
Ponderosa	17	5	22
Summit	3	11	14
Continental West	4	0	4
All others	10	27	37

### *LOTS (54 Sales)*

<i>Company</i>	<i>Number of Company's Listings Sold*</i>	<i>Number of Properties Sold by Company**</i>	<i>Total of Listings Sold/Sold by Company</i>
<b>Lone Pine Realty</b>	<b>26</b>	<b>21</b>	<b>47</b>
Ponderosa	11	9	20
Summit	1	4	5
Continental West	6	6	12
All others	10	14	24

### *ALL PROPERTIES—HOMES AND LOTS (114 Sales)*

<i>Company</i>	<i>Number of Company's Listings Sold*</i>	<i>Number of Properties Sold by Company**</i>	<i>Total of Listings Sold/Sold by Company</i>
<b>Lone Pine Realty</b>	<b>52</b>	<b>38</b>	<b>90</b>
Ponderosa	28	14	42
Summit	4	15	19
Continental West	10	6	16
All others	20	41	61

*\*Transactions in which Company acted as Listing Broker.*

*\*\*Transactions in which Company acted as Selling Broker.*

*Information contained herein was obtained from Multiple Listing Service database based upon closed sales reported by M.L.S. members as of 12/31/2016 for the period 1/1/16-12/31/2016 and is believed to be accurate but is not guaranteed. Revised 01/17/17. All rights reserved.*



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